

Agenda - DC Road Runners Club Annual Banquet – March 5, 2017

6:00 - Cocktails and socialize

6:45 - Welcome and summary of the night (Meal commences)

7:00 - Elections of the New Board of Directors

7:15 - President's State of the Club

7:30 - Awards

7:45 - Guest Speaker – Matt Centrowitz

8:15 - Q&A

8:30 - Adjourn

Meeting called to order by Rich Mendelowitz at 6:45

Rich thanked our outgoing board and many volunteers throughout the year.

Rich validated there were more than the quorum of 50 members in good standing present that are needed to have a vote.

New board of directors were voted in by acclimation

Rich delivered state of the club address and added to the following to the strategic highlights later in this report: Van cleanup, giving away of volunteer shirts and recapitalization of race bibs.

Ben Richter presented the financial summary of 2016 and budget for 2017

Dylan Barlett led the presentation of awards

Matt Centrowitz delivered a motivational presentation and took many questions and answers.

Meeting was adjourned at 8:45.

DCRRC Board of Directors Ballot for 2016

1. President - **Rich Mendelowitz** (incumbent)
2. VP of Operations – **Miguel Matta** (incumbent)
3. Treasurer - **Ben Richter** (incumbent)
4. Secretary - **Eunja Rau** (incumbent)
5. Membership Director – **Deborah Margraff**
6. Volunteer Coordinator – **Bas Auer** (incumbent)
7. Webmaster – **Raj Bhanot** (incumbent moving from VP of Races)
8. Director of Community Outreach – **Matt Basil**
9. VP of Races - **OPEN**
10. Director of Race Operations - **OPEN**
11. Director of Contract Races - **Brian Danza** (Incumbent)
12. VP of Training – **Zach Stone**
13. Director of Training Programs – **Carl Ford**
14. Director of Training Initiatives - **Mike Tosto** (incumbent)

Reminder that DC Road Runners Board of Directors meetings are open to all club members per our bylaws. They are held the 2nd Thursday of each month except March (tonight's banquet). If you have ideas or concerns you want to discuss, come to a meeting. If you just want to see how we are operating and doing, come to a meeting.

DC Road Runners Club 2016 Strategic Highlights

- ✓ Another very successful year (55th) of club operations promoting running for our members and in our communities
- ✓ 1294 members - 949 memberships up from 704 last year with an increase in membership fee!
- ✓ Over 200 members volunteered for our races and events (150 last year)
- ✓ 9 happy hour and social gatherings for our members
- ✓ Successful transition to fixed membership renewal dates
- ✓ 19 low key races free to members – Snowball Series, Bunion Derby Series, P&R 5K, One Hour Track Run and Track Meet
- ✓ 2843 runners finished our low key races (2685 last year)
- ✓ Singlets, shirts and hats given free of charge to all club members that came out to many different club events
- ✓ Instituted free Yoga for club members every Sunday night in Spring, Summer and Fall
- ✓ Won the MD/DC RRCA Club Challenge 10 Championship for the Club Division plus Men's under 40, Women's Under 40, Men's Master's and Women's Masters Divisions
- ✓ Over \$16,000 net income and over 5000 registrations again for the Alexandria Turkey Trot
- ✓ Over \$16,000 net income from 24 contract races
- ✓ Over \$10,000 net income from the GW Birthday Marathon, Larry Noel HM and National Capital 20M
- ✓ Successful transition from pay for service training programs to free training programs for club members
- ✓ Over 200 people participated in our 10K, 10M, Half Marathon and Marathon training programs
- ✓ Held a free Couch to 5K running program in the community of Arlington, VA
- ✓ Organized and manned the water stations for the Rock n Roll Marathon, Parkway Classic, Woodrow Wilson Bridge Half Marathon and Marine Corps Marathon
- ✓ Supported Teens Run DC with \$1,200 in donations from raffle matching and Run Free movie event
- ✓ Supported Hope for the Warrior with \$2,500 donations
- ✓ Supported the Yorktown High School and Landon School Cross Country Invitational Meets (Bibs and timing)

Looking ahead to 2017...

- ✓ Teens Run DC Mentoring Matters 5K on May 13
- ✓ Continued support to Hope for the Warrior and youth programs
- ✓ Stick to our knitting on races, service to others and promoting running in our communities
- ✓ Continue to strengthen club membership
- ✓ Continue to strengthen volunteerism
- ✓ Website upgrades
- ✓ Recapitalization of timing equipment
- ✓ Raise revenues – race fees for non-members as one example, apparel sales another example
- ✓ Potential changes and adjustments to club races with no VP of Races or Director of Race Operations
- ✓ A balanced budget with healthy reserves for 2018

Treasurers Report

DC Road Runners Club		
2016 Financial Summary and 2017 Proposed Budget		
	<u>2017 Proposed</u>	<u>2016 Actual</u>
<u>Income</u>		
Membership	\$27,700	18,606
Banquet	1,800	1,740
Races:		
Contract Races	16,200	16,186
Met Branch 5K	3,000	3,003
National Capital 20-Miler	7,000	7,061
Alexandria Turkey Trot	15,800	15,855
GW Birthday Marathon	2,000	(1,118)
Larry Noel 15K	1,500	1,455
Low Key Races	(12,700)	(12,661)
RRCA Ten Mile Challenge	(2,000)	(2,158)
Track Meet	(3,300)	(3,287)
Total Races:	27,500	24,336
Miscellaneous Income	2,000	2,469
Decrease in accounts receivable		298
<u>Total Income</u>	<u>\$59,000</u>	<u>\$47,448</u>
<u>Expenses</u>		
Apparel	\$9,000	10,372
Awards	2,800	2,835
Bank Charges	1,000	803
Certification & Training	3,500	3,370
Coach Gifts	2,300	7,675
IT Services	6,000	5,998
Meetings	1,000	732
Chronotrack Recapitalization	10,000	
Bulk Bib/Timing Tag Purchase		12,721
Social Activities		
Banquet	6,000	5,824
Happy Hours	5,000	4,836
Picnic	8,500	8,747
Total Social Activities	19,500	19,407
Saturday Long Run	1,400	1,436
Sponsorship	3,000	2,940
Storage Locker	2,800	2,720
Van	2,000	1,903
Miscellaneous Expenses	5,000	8,167
<u>Total Expenses</u>	<u>\$69,300</u>	<u>\$81,079</u>
<u>Net Income/(Loss)</u>	<u>(\$10,300)</u>	<u>(\$33,631)</u>
Cash Balance, 12/31/2015		\$202,406
Cash Balance, 12/31/2016		168,775
Net (Decrease) in Cash		(\$33,631)

Club Awards

Outstanding Female Runner – Rochelle Basil

Outstanding Female Master – Ida Draim

Most Improved Female – Gretchen Lynch

Outstanding Male Runner – Tom Bean

Outstanding Male Master – Sean Hicks

Most Improved Male – Lokesh Meena

Justine Peet Outstanding Volunteer – Alan Coykendall

Coach of the Year – Kathy Pugh